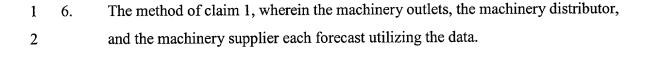# CLAIMS
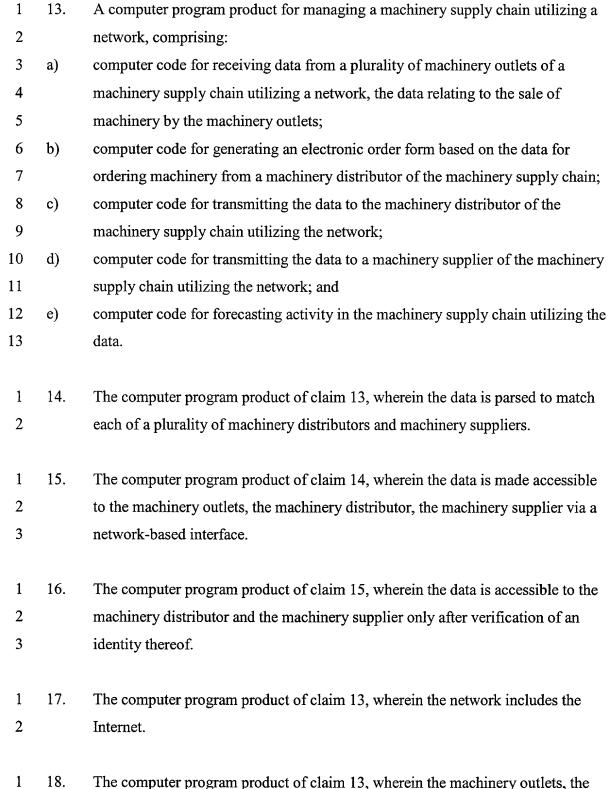
What is claimed is:

1 1. A method for managing a machinery supply chain utilizing a network,

2   comprising:

3 a) receiving data from a plurality of machinery outlets of a machinery supply chain

4   utilizing a network, the data relating to the sale of machinery products by the

5   machinery outlets;

6 b) generating an electronic order form based on the data for ordering machinery

7   products from a machinery distributor of the machinery supply chain;

8 c) transmitting the data to the machinery distributor of the machinery supply chain

9   utilizing the network;

10 d) transmitting the data to a machinery supplier of the machinery supply chain

11   utilizing the network; and

12 e) forecasting activity in the machinery supply chain utilizing the data.

1 2. The method of claim 1, wherein the data is parsed to match each of a plurality of

2   machinery distributors and machinery suppliers.

1 3. The method of claim 2, wherein the data is made accessible to the machinery

2   outlets, the machinery distributor, the machinery supplier via a network-based

3   interface.

1 4. The method of claim 3, wherein the data is accessible to the machinery distributor

2   and the machinery supplier only after verification of an identity thereof.

1 5. The method of claim 1, wherein the network includes the Internet.

1   6.   The method of claim 1, wherein the machinery outlets, the machinery distributor,

2   and the machinery supplier each forecast utilizing the data.

1   7.   A system for managing a machinery supply chain utilizing a network, comprising:

2   a)   logic for receiving data from a plurality of machinery outlets of a machinery

3   supply chain utilizing a network, the data relating to the sale of machinery by the

4   machinery outlets;

5   b)   logic for generating an electronic order form based on the data for ordering

6   machinery from a machinery distributor of the machinery supply chain;

7   c)   logic for transmitting the data to the machinery distributor of the machinery

8   supply chain utilizing the network;

9   d)   logic for transmitting the data to a machinery supplier of the machinery supply

10   chain utilizing the network; and

11   e)   logic for forecasting activity in the machinery supply chain utilizing the data.

1   8.   The system of claim 7, wherein the data is parsed to match each of a plurality of

2   machinery distributors and machinery suppliers.

1   9.   The system of claim 8, wherein the data is made accessible to the machinery

2   outlets, the machinery distributor, the machinery supplier via a network-based

3   interface.

1   10.   The system of claim 9, wherein the data is accessible to the machinery distributor

2   and the machinery supplier only after verification of an identity thereof.

1   11.   The system of claim 7, wherein the network includes the Internet.

1   12.   The system of claim 7, wherein the machinery outlets, the machinery distributor,

2   and the machinery supplier each forecast utilizing the data.

1   13.   A computer program product for managing a machinery supply chain utilizing a

2   network, comprising:

3   a)   computer code for receiving data from a plurality of machinery outlets of a

4   machinery supply chain utilizing a network, the data relating to the sale of

5   machinery by the machinery outlets;

6   b)   computer code for generating an electronic order form based on the data for

7   ordering machinery from a machinery distributor of the machinery supply chain;

8   c)   computer code for transmitting the data to the machinery distributor of the

9   machinery supply chain utilizing the network;

10   d)   computer code for transmitting the data to a machinery supplier of the machinery

11   supply chain utilizing the network; and

12   e)   computer code for forecasting activity in the machinery supply chain utilizing the

13   data.

1   14.   The computer program product of claim 13, wherein the data is parsed to match

2   each of a plurality of machinery distributors and machinery suppliers.

1   15.   The computer program product of claim 14, wherein the data is made accessible

2   to the machinery outlets, the machinery distributor, the machinery supplier via a

3   network-based interface.

1   16.   The computer program product of claim 15, wherein the data is accessible to the

2   machinery distributor and the machinery supplier only after verification of an

3   identity thereof.

1   17.   The computer program product of claim 13, wherein the network includes the

2   Internet.

1   18.   The computer program product of claim 13, wherein the machinery outlets, the

2   machinery distributor, and the machinery supplier each forecast utilizing the data.

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